

Budget vs. Actuals: FY 20 Budget - FY20 P&L

Wednesday, Sep 16, 2020 02:25:24 PM GMT-7 - Cash Basis

PASSED AS OF OCTOBER 28, 2020	Total, FY 20		FY 21
	Actual	Budget	Budget
Income			
0A Membership			
0A01 Membership Dues (Bill's # or Brian's #?)	36,080	37,000	35,000
0A10 Interest Income	358	300	300
0A20 Rental Income	17,356	15,876	16,974
0A40 Misc Income	5,145		
0A41 Credit Card Interest	1,144	1,200	1,000
0A42 Club Med Commissions	3,796	12,000	0
Total 0A40 Misc Income	10,086	13,200	1,000
Total 0A Membership	63,879	66,376	53,274
0B Membership Services			
0B10 Warren Miller Movie	1,494	10,000	0
Total 0B Membership Services	1,494	10,000	0
0J Social	20		0
0L Cultural			0
0L01 General Fund	0		
0L10 Nats vs Cubs 5/18/2019	(11)		
0L15 Nats vs Diamonbacks 6/15/2019	(7)		
0L20 Nats vs Marlins 7/4/2019	(22)		
0L25 Nats vs Orioles 8/27/2019	(16)		
0L30 Nats vs Indians 9/29/2019	156		
0L35 ABBA, The Concert 8/4/2019	0		
0L40 Citi Open Tennis Classic	5		
0L60 Nats vs Chicago Cubs April 18, 2020	0		
Total 0L Cultural	105	0	0
0M Recreation			
0M05 Bordeaux Bike & Barge Trip, July 2019	320		0
0M10 Bike & Barge Romantic Rhine Cruise 6/22-29/2019	5,340	1,700	0
0M20 Viking River Cruise 10/19-27/2019	2,906	2,200	0
0M30 Club Med Turkoise 10/26/2019	3,323	1,500	0
0M40 Viking Cruise - Russia	0		0
0M50 Bike Poland	(610)		(2,000)
0M60 Viking Cruise Alaska	0		0
Total 0M Recreation	11,278	5,400	(2,000)
0P Sailing		300	
0P10 Potomac Sail, Tues, Sat	353		200
0P14 Sailing classes	(486)		
0P70 British Virgin Islands, 4/21 - 28/20 Sail	(250)	950	
Total 0P Sailing	(383)	1,250	200
0R Sports		2,000	

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	Actual	Budget	Budget
0R05 Volleyball	1,112		240
0R07 Softball	277		0
0R10 Summer Golf Outing 6/7/2019	772		383
0R20 Mid Summer Golf Outing	2		169
0R30 End of Summer Golf Outing	278		90
October 2020			350
0R40 Spring Golf Outing	0		
0R50 Wednesday Nite Golf	0		
Total 0R Sports	2,441	2,000	1,232
0S Tennis		4,000	
0S01 General Funds	(671)		0
0S03 Liquor Permits	(840)		0
0S16 Sunday Tennis	1,769		1,200
0S24 Tennis Party 10/5/2019	(216)		0
0S28 Tennis Party 10/19/2019	300		0
0S30 Tennis Party 10/26/2019 G	(205)		0
0S32 Tennis Party 11/2/2019	105		0
0S34 Tennis Party 11/9/2019	324		0
0S36 tennis Party 11/16/2019	458		0
0S38 Tennis Party 12/7/2019	500		0
0S40 Tennis Party 1/4/2020 G	69		0
0S42 Tennis Party 1/11/2020	329		0
0S44 Tennis Party 1/18/2020	510		0
0S46 Tennis Party 1/25/2020	395		0
0S48 Tennis Party 2/8/2020	363		0
0S52 Tennis Party 2/22/2020	667		0
0S54 Tennis Party 2/29/2020 G	80		0
0S56 Tennis Party 3/7/2020	466		0
0S58 Tennis Party 3/14/2020	(50)		0
ALL TENNIS PARTIES			0
Total 0S Tennis	4,353	4,000	1,200
0U Ski Instruction			
0U01 General Fund	(1,504)	(1,000)	(750)
0U03 Instructor Support	(1,284)	(1,000)	
0U10 Eastern SPE Support	(178)	(1,000)	(1,000)
Total 0U Ski Instruction	(2,966)	(3,000)	(1,750)
0V Eastern Ski Trips			
0V01 General Funds	(32)		(30)
0V10 Canaan Valley, 1/9-12/2020,Carol Thomas	(239)		200
0V20 Liberty , 1/5/20, Joe Balintfy	0		0
0V30 Massanutten 1/24 - 26/2020,	0		0
0V40 Roundtop, 1/19/2020, Bill Maxwell	142		0
0V50 Liberty, 1/26/2020, Tom Kanatous	59		0
0V60 Whitetail, 2/2/2020, Eileen Chang	102		0
0V80 Killington, 3/8-13/2020,	84		0
0V90 Seven Springs 3/5 - 8/2020, Tom Kanatous	(500)		0

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Total 0V Eastern Ski Trips	(385)	0	170
0W Western Ski Trips		40,000	
0W01 General Funds	(184)		(100)
0W03 IKON Pass	(267)		0
0W05 Valle Nevado 8/22-9/2/2019	5,299		
0W10 Sun Valley 1/4 - 11/2020	(1,800)		
0W15 Vail 1/11 - 18/2020	8,840		
0W20 Club Med Val D'Isere 1/18 - 26/2020	9,955		
0W25 Snowmass BRSC 1/25 - 2/1/2020	5,489		
0W30 Park City 1/25 - 2/1/2020	(1,991)		
0W35 Taos 2/1 - 8/2020	1,285		
0W40 Telluride 2/8 - 15/2020	3,981		
0W45 Sunshine/Banff 2/15 - 22/2020	708		
0W50 Hakuba BRSC 2/21 - 29/2020	(3,909)		
0W55 Steamboat 2/29 - 3/7/2020	4,299		
0W60 Lake Placid/Whiteface 3/1 - 8/2020	(2,500)		
0W65 Mammoth 3/7 - 14/2020	2,932		
0W70 Sun Peaks, BC 3/14 - 21/2020	(2,174)		
0W75 Snowbird/Alta 3/21 - 28/2020	(1,709)		
Total 0W Western Ski Trips	28,253	40,000	15,000
220 Deferred Membership Dues (Inactive)	145		
Total Income	108,235	126,026	67,326
Gross Profit	108,235	126,026	67,326

PASSED AS OF OCTOBER 28, 2020	Total, FY 20		FY 21
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Expenses			
50 Expenses			
500 Office Staffing Expenses			
501 Employee Salaries	33,250	26,214	21,304
502 Payroll Tax Expense	3,177	8,760	5,013
505 Accounting Services	8,385	10,800	8,400
507 Payroll Services (PayChex)	957	1,032	1,000
501 Unpaid Leave 2019-2020 - ALREADY PAID TO PETE			2,429
Total 500 Office Staffing Expenses	45,769	46,806	38,146
510 Office Building Expenses			
511 Real Estate Taxes	6,015	4,800	6,100
512 Building Depreciation Expense	1,397	4,400	1,400
513 Tangible Property Taxes	140	160	140
514 Condo Fees	3,650	3,000	0
515 Insurance	1,874	2,600	1,900
517 Utilities	3,301	3,600	3,300
518 Building Maintenance	260	1,000	
518A Building Maintenance - Routine			260
518B Building Maintenance - Outside Conduit Repair			5,546
518C Building Maintenance - New Electrical Panel and New Panel Cover including carpentry			3,645
518D Building Maintenance - Front Door Electronic Lock			7,000
518E Building Maintenance - Lock Annual Fee for Internet Access			256
519 Cleaning & Supplies	1,800	1,800	900
Total 510 Office Building Expenses	18,437	21,360	30,447

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520 Other Office Expenses			
521 Office Equip. Maintenance & Repairs	2,400	1,600	1,600
522 Office Supplies & Equipment	951	1,500	950
522A Office Supplies & Equipment - New Printer	9		928
523 Furn. & Equip. Depreciation Expense		1,000	0
524 Postage & Meter - Office Mailings	220	200	220
525 Telephone	3,833	1,000	4,000
526 Office Credit Card	0		
527 Computer Services (ADP)	5,179	2,500	5,200
528 Credit card fees		28,000	
528A Membership Dues Fees	1,033		400
528M Recreation Program Fees	95		0
528S Tennis Program Fees	423		0
528W Western Ski Trips Program Fees	28,783		15,000
Total 528 Credit card fees	30,333	28,000	15,400
529 Miscellaneous Office Expenses	11	100	0
Total 520 Other Office Expenses	42,926	35,900	28,298
530 Board of Directors' Expenses			
531 Board Of Directors General	35	100	100
532 Board Meetings	81	300	0
533 Board/Volunteer Parties	2,488	4,000	0
537 Annual Audit Expense	4,700	4,600	4,600
538 Volunteer Recognition Items		500	120
539 Outside Consulting - CPA or Your Part-Time Comptroller services			0
Total 530 Board of Directors' Expenses	7,305	9,500	4,820
540 President's Account Expenses			
541 Program Chair Gatherings		100	100
542 President's Emergency Fund		100	100
543 Blue Ridge Ski Council	170	100	35
544 President's General Fund	762	500	500
545 Past Pres. Advisory Council	243	250	0
546 Zoom Subscription for 1 year (New)			130
Total 540 President's Account Expenses	1,175	1,050	865

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550 Membership Meetings Expenses			
551 Monthly Meetings		600	
551A Election Meeting, Reservation cancelled			200
552 Ski Fest	1,353	1,000	0
553A Back to the Slopes, Sept 2020			100
553 October Social Meeting		200	0
556 Misc. Membership Meetings Exp.		1,200	0
Total 550 Membership Meetings Expenses	1,353	3,000	300
560 Publication Expenses			
561 Newsletter Publication and Mailing	3,394	3,000	2,700
563 Postage - Newsletter & Directory		250	0
Total 560 Publication Expenses	3,394	3,250	2,700
570 Marketing & Public Relations Expenses	2,208		2,210
571 Meetup. com Subscriptions	1,053	350	1,053
575 Online Advertizing (Google, Adwords, Facebook)	170	2,000	170
Total 570 Marketing & Public Relations Expenses	3,432	2,350	3,433
580 Membership Services			
582 Membership Drive Activities	25	500	500
Total 580 Membership Services	25	500	500
590 Other Business Expenses			
591 Fed. Form 990-T & VA 500 Corp. Taxes	595	100	600
593 VA Corp. Annual Rpt./Registration Fee	(51)	25	25
594 Arlington Co. Business License Tax	136	235	136
599 Miscellaneous Business Expenses	125	1,000	125
Total 590 Other Business Expenses	805	1,360	886
Unknown	669		
Total 50 Expenses	125,290	125,076	110,395
Total Expenses	125,290	125,076	110,395
Net Operating Income	(17,056)	950	(43,069)
Net Income	(17,056)	950	(43,069)